

CASE STUDY: MY HR PROFESSIONALS



My HR Professionals is a full service PrismHR provider with over 450 clients located throughout the country. They partner with Swipeclock for their timekeeping solution.

A Look into Partnering with Swipeclock

CEO Joseph Lyon explained why Swipeclock is the only time and attendance solution that My HR Professional sells and supports:

"We start by demonstrating how easy it is to use Swipeclock," says Lyon. "This makes us competitive with the larger national payroll providers. The simple way employees can add payroll entries like mileage, clock in with a mobile phone, and associate hours to jobs make clients comfortable with its capabilities."

"That's really all you need in the sales meeting to give the client that warm, fuzzy feeling that if they do this transition, they're not losing anything and may be gaining a lot."

Lyon often shares with prospects examples of customization that illuminate how life can be easier. "This is when Swipeclock sells itself," he says.

"We can set up hardware clocks or mobiles apps to collect information like mileage and tips when the employee clocks in or out," says Lyon. "This is a huge timesaver and reduces errors."

Swipeclock Solution Benefits



Eliminate Buddy Punching

Clients can have physical intelligent clocks that eliminate buddy punching as well as rugged clocks for worksites, web-based for office and app-based for employees on the go.



Minimize Human Error

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Be Audit Prepared

Time stamps, individual logins, and approvals recorded by TimeWorksPlus helped meet the burden of proof necessary to combat the allegations and reduce the fine to almost nothing.

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A Look into Partnering with Swipeclock Continued

Swipeclock time and attendance can be scripted to apply standard vacation accrual policies for most employees and a special policy negotiated with an executive. "This kind of customization I'm not seeing in other products," says Lyon.

Some clients need to track time on specific jobs. It could be for cleaning an office or building a pallet or cleaning a room for a resort. "Using Swipeclock, we can set up the job code breakdowns, run reports and use the data for billing or to drive decisions."

"We had a client go through a Department of Labor wage and hour investigation, which obviously is a scary thing for any employer," says Lyon. "Time stamps, individual logins, and approvals recorded by Swipeclock helped meet the burden of proof necessary to combat the allegations and reduce the fine to almost nothing."

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TimeWorksPlus Saves Time Processing Payroll

Moving clients from paper to automated time tracking dramatically reduces errors, data collection time and the burden on employees. It has a great side benefit for My HR Professionals as well. "The communication to payroll is so much better that we can save hours processing payroll, allowing us to expand our business without taking more time," says Lyon.