

Upgrade Your Clients Today & Increase Your Revenue

WHITE PAPER

Whether it's with TimeWorksPlus for automated time and attendance, or a bundle with TimeSimplicity to add integrated advanced scheduling, your clients want the latest workforce management features. If you haven't given them what they want, it's only a matter of time before your competitor does, causing erosion of your installed base.

"When doing a demo of TimeWorksPlus, the prospect noticed the SwipeClock login screen," said Larry Dickinson of Prime Pay. "At that point, I realized he was a TimeWorks customer from another PEO. This made me realize that if I didn't upgrade my own installed base to TimeWorksPlus, someone else would. It also showed me that TimeWorks customers want to upgrade for the new capabilities.

By showing how TimeWorksPlus tracked accruals, had an intuitive user interface, and included mobile, the demo was a success and we added a new client to our business." SwipeClock's partners that upgrade their first client often discover that the process accelerates for the rest of their installed base. This is because they experience the benefits both for themselves and their clients.

So upgrading your first client is key to your future success. "Because almost all of the upgrade work is done by SwipeClock in the background, it's not a lot of work for partners," added Cherrise Newman of Southland Data Processing. "Upgrading our customers to TimeWorksPlus has really been easy."

Special TimeWorksPlus and TimeSimplicity Bundle Pricing

SwipeClock is offering a 20% discount on a TimeWorksPlus and TimeSimplicity bundle. The reduced pricing allows you to provide new and existing clients with the full benefits of both products in a single integrated workforce management solution. The new bundle pricing is simple, making it easy for you to quote, and your clients to intuitively understand the cost savings for them.

Many of your existing TimeWorks customers will want to upgrade to both TimeWorksPlus and TimeSimplicity, thus enabling you to take advantage of SwipeClock's Workforce Management Suite pricing to increase their with integrated workforce management benefits while increasing your monthly service revenue.

Contact Your Channel Development Manager

Upgrading to TimeWorksPlus is simple and easy. In fact, we will do it for you. Simply contact your Channel Development Manager (CDM) at 888-223-3450. They will take it from there, while you grow your business with happier, more loyal, and successful customers.

For more info call or email
801.223.3450

swipeclock
WORKFORCE MANAGEMENT